MBA(Pro) Books

Semester I

S.No	Subject	Name Of The Book	Authour	Publisher
1	Principal & Practices Of Management	Principal & Practice Of Management	Robins	Pearson
2	Statactical And Quantitative Technique	An Introduction To Statistical Methods	C B Gupta & Vijay Gupta	Vikas
3	Financial Accounting	Accounting For Management	SK Bhattacharyya & John Dearden Reversed By S Venkatesh	Vikas
4	Managerial Economics	Managerial Economics	D N Dwivedi	Vikas
5	Introduction To Computers	Computer Fundamentals	Banu Pratap	Cyber Tech

Semester II					
S.No	Subject	Name Of The Book	Authour	Publisher	
1	Production And Operations Management	Procuction And Operations Management	B S Goel	Pragati Prakashen	
2	Marketing Management	Marketing Management	Philip Kotler	Pearson	
3	Human Resource Management	Human Resource Development & Management	Biswanath Ghosh	Vikas	
4	Financial Management	Financial Management	IM Pandey	Vikas	
5	Decision Support System & MIS	Management Information System	Naveen Bajaj	Cyber Tech	

Semester III					
S.No	Subject	Name Of The Book	Authour	Publisher	
1	Business Strategy And Policy	Business Policy And Strategic Management	Sukul Lomash & P K Mishra	Vikas	

S.No Name Of The Book **Subject** Authour Publisher Salesmanship And R.S.Davar 1 Sales Management & Advertisement Vikas Publicity Consumer Behavior & Marketing Marketing Research & S Sumathi P 2 Vikas Consumer Behavior Saravanavel Research International Onkvisit & 3 International Business & Marketing PHI Shaw Marketing

4

Product And Brand Management

Brand Management

YLR Moorthy

Vikas

(A) Marketing Management

	(B) Human Resource Management					
S.No	Subject	Name Of The Book	Authour	Publisher		
1	Industrial Relation And Personal Management	Personal Management & Industrial Relation	R S Davar	Vikas		
2	Labour Laws	Industrial Relation And Labour Laws	S C Srivastava	Vikas		
3	Human Resource Development	Human Resource Development & Management	Biswanath Ghosh	Vikas		
4	Organizational Development & Team Building	Organizational Development	French	Pearson		

	(C) Finance Management					
S.No	Subject	Name Of The Book	Authour	Publisher		
1	Cost Mangement & Accountancy	Cost & Mangement Accounting	Williamson	PHI		
2	Security Analysis And Portfolio Management	Security Analysis And Portfolio Management	Punithavathy Panian	Vikas		
3	Financial Decision Policy	Financial Management & Policy	Van Horne	Pearson		
4	Financial Markets And Institutions	Financial Markets And Institutions	L M Bhola	Tata McGraw Hill		

	(D) Information Technology					
S.No	Subject	Name Of The Book	Authour	Publisher		
1	Relational Database System	Relational Database System Management	Harloveleen Kaur & Bakshinder Singh	Cyber Tech		
2	Object Oriented Programming (C++)	Object Oriented Programming (C++)	V.K. Jain	Cyber Tech		
3	Software Engineering	Fundamentals of Software Engineering	Rajib Mall	PHI		
4	Visual Programming (VB & VC++)	Visual C++ Programming	Steven Holzner	PHI		
5	Enterprise Resource Planning	Enterprise Resource Planning Concepts & practice	Vinod Kumar Garg	PHI		

Semester IV					
S.No	Subject	Name Of The Book	Authour	Publisher	
1	Business Laws And Regulation	Mercantile Law	M C Kuchhal	Vikas	